



Che Abhijit Sahoo

Who We Are

- We are importer and traders of food products.
- We import frozen and live sea foods (75%), fresh fruits (20%) and agro products (5%).
- We also provide technical know how to set up HACCP based sea food processing plants.
- We provide training to process various kinds of sea food products and its value addition.
- We have operations in China, India, Hong Kong, and Indonesia.

What We Are Looking for In Iran

- We are looking for “reliable”, “quality conscious” and “financially sound” long term business partner who can consistently supply us quality sea food products.
- We buy, Vannamei (*Litopenaeus vannamei*) shrimps, Ribbon fish whole round, Cuttle fish, Squid, eel fish and Jelly fish etc. from Iran. However, looking for processors and exporters who can custom pack products for us as per our market requirements.

Vannamei Shrimp

- Quality of the raw material is the most important factor. Can not produce good finished product if raw material itself is of poor quality.
- Quality of shrimp depends on many factors, such as
 - the time of harvesting and time taken for harvesting.
 - time taken to transport raw material to reach factory from farm.
 - the amount of ice, kind of ice, and how it is used. Proper maintenance of the cold-chain is very important.

- time taken to freeze the product after its arrival in the factory. The thumb rule is “not biting off more than you can chew”.
- Freezing machinery used. Quick freezing is the key to maintain the quality of the shrimp. Slow and progressive freezing will deteriorate the quality from inside and appearance of the finished product from outside too.
- Packing and its pre-shipment storage also affects the quality.

AS A BUYER

- We need processors and exporters who can deliver “what we want not what they have”.
- We prefer more organic shrimps than shrimp those are fed with feed containing harmful chemicals or medicated feeds.
- Last but not the least: As a businessman we need the support and cooperation from the government and nodal agencies to ensure the safety of our investment, to address quick quality related grievances and to protect the business interests of the foreign buyers.

THANK YOU

Our contact details

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