# Principles of Macroeconomics

Sixth Edition



# The Influence of Monetary and Fiscal Policy on Aggregate Demand

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Premium PowerPoint Slides by Ron Cronovich

#### In this chapter,

#### look for the answers to these questions:

- How does the interest-rate effect help explain the slope of the aggregate-demand curve?
- How can the central bank use monetary policy to shift the *AD* curve?
- In what two ways does fiscal policy affect aggregate demand?
- What are the arguments for and against using policy to try to stabilize the economy?

## Introduction

- Earlier chapters covered:
  - the long-run effects of fiscal policy on interest rates, investment, economic growth
  - the long-run effects of monetary policy on the price level and inflation rate
- This chapter focuses on the <u>short-run</u> effects of fiscal and monetary policy, which work through aggregate demand.

# Aggregate Demand

- Recall, the AD curve slopes downward for three reasons:
  - The wealth effect
  - The interest-rate effect
  - The exchange-rate effect

the most important of these effects for the U.S. economy

• Next:

A supply-demand model that helps explain the interest-rate effect and how monetary policy affects aggregate demand.

# The Theory of Liquidity Preference

- A simple theory of the interest rate (denoted *r*)
- *r* adjusts to balance supply and demand for money
- Money supply: assume fixed by central bank, does not depend on interest rate

# The Theory of Liquidity Preference

- Money demand reflects how much wealth people want to hold in liquid form.
- For simplicity, suppose household wealth includes only two assets:
  - Money liquid but pays no interest
  - Bonds pay interest but not as liquid
- A household's "money demand" reflects its *preference* for *liquidity*.
- The variables that influence money demand:
   *Y*, *r*, and *P*.

یادآوری گذشته و مواجهه با نظریه رجحان نقدینگی

- دانسته بودیم که نرخ بهره در The interest rate adjusts to equate supply and اقتصاد از تعادل میان عرضه و demand. Interest تقاضای وجوه قابل استقراض به Rate Supply وجود مي أيد. يعنى تعادل ميان پس انداز ملی و سرمایه گذاری برنامه ریزی شده. The eq'm quantity of L.F. equals eq'm 5% investment and eg'm در اینجا نرخ بهره از تعادل میان saving. عرضه و تقاضای یول به دست می Demand اىد. Loanable Funds (\$billions) طبق نظریه کلاسیک ها تولید، نرخ بهره و سطح قیمت ها براساس مطالب گذشته تغییر می کنند. نرخ بهره از توازن میان عرضه و تقاضای وجوه قابل استقراض به دست می آید. تولید از عرضه سرمایه و نیروی کار و زمین و فناوری و... سطح قیمت ها از تعادل میان عرضه و تقاضای پول به دست می آید. اما در کوتاه مدت: نرخ بهره از تعادل عرضه و تقاضای پول به دست می آید (در هر سطح از قیمت) تولید به دلیل تغییر تقاضای کل تغییر میکند. همچنین تقاضای کالا و خدمات تابعی از نرخ بهره تعیین شده در بازار یول است.
  - سطح عمومی قیمت ها بدون تغییر باقی می مانند.

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#### **Money Demand**

Suppose *r* rises, but *Y* and *P* are unchanged. What happens to money demand?

*r* is the opportunity cost of holding money.

An increase in *r* reduces money demand: households attempt to buy bonds to take advantage of the higher interest rate.

Hence, an increase in *r* causes a decrease in money demand, other things equal.

# How r Is Determined



MS curve is vertical: Changes in *r* do not affect MS, which is fixed by the Fed.

MD curve is downward sloping: A fall in *r* increases money demand.

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تکرار: اثر نرخ بهره در منحنی تقاضا کل

A fall in **P** reduces money demand, which lowers **r**.



#### A fall in r increases I and the quantity of g&s demanded.

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## Monetary Policy and Aggregate Demand

- To achieve macroeconomic goals, the Fed can use monetary policy to shift the *AD* curve.
- The Fed's policy instrument is MS.
- The news often reports that the Fed targets the interest rate.
  - More precisely, the federal funds rate, which banks charge each other on short-term loans
- To change the interest rate <u>and</u> shift the AD curve, the Fed conducts open market operations to change MS.

## The Effects of Reducing the Money Supply

The Fed can raise **r** by reducing the money supply.



#### An increase in r reduces the quantity of g&s demanded.

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#### ACTIVE LEARNING Monetary policy

For each of the events below,

- determine the short-run effects on output
- determine how the Fed should adjust the money supply and interest rates to stabilize output
- A. Congress tries to balance the budget by cutting govt spending.
- **B.** A stock market boom increases household wealth.
- **C.** War breaks out in the Middle East, causing oil prices to soar.

# ACTIVE LEARNING Answers

**A.** Congress tries to balance the budget by cutting govt spending.

This event would reduce agg demand and output.

To stabilize output, the Fed should increase MS and reduce r to increase agg demand.

#### ACTIVE LEARNING Answers

**B.** A stock market boom increases household wealth.

This event would increase agg demand, raising output above its natural rate.

To stabilize output, the Fed should reduce MS and increase r to reduce agg demand.

# ACTIVE LEARNING Answers

- **C.** War breaks out in the Middle East, causing oil prices to soar.
  - This event would reduce agg supply, causing output to fall.
  - To stabilize output, the Fed should increase MS and reduce r to increase agg demand.

سیاست پولی برای تثبیت اقتصادی



In the Best-Case Scenario, the Federal Reserve Can Offset a Negative Shock to AD with an Increase in M

A decrease in AD (step 1) shifts the AD curve inward, shifting the equilibrium from point *a* to point *b*. If the Federal Reserve acts quickly, an increase in  $\vec{M}$ (step 2) will move the economy back to point *a* without a prolonged recession.

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#### اعمال سیاست پولی در شرایط شوک در سمت عرضه با هدف افزایش رشد اقتصادی



**The Federal Reserve's Dilemma When Responding to a Real Shock (2)** A real shock shifts the LRAS Curve to the left, moving the economy from point *a* to a recession at point *b*. If the Federal Reserve concentrates on the lower growth rate, it may decide to increase AD, with an increase in  $\vec{M}$  moving the economy to point *c* with a little bit higher growth rate but a much higher inflation rate. Note that for clarity we have suppresed the old SRAS curve running through point *a*.

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#### اعمال سیاست پولی در شرایط شوک در سمت عرضه با هدف کاهش تورم



The Federal Reserve's Dilemma When Responding to a Real Shock (1) A real shock shifts the long-run aggregate supply (LRAS) curve to the left, moving the economy from point *a* to a recession at point *b*. If the Federal Reserve concentrates on the higher inflation rate, it may decide to reduce AD, with a cut in  $\vec{M}$ , moving the economy to point *c* with a lower inflation rate but an even lower growth rate. Note that for clarity we have suppresed the old SRAS curve running through point *a*.



- Monetary policy stimulates aggregate demand by reducing the interest rate.
- Liquidity trap: when the interest rate is zero
- In a liquidity trap, mon. policy may not work, since nominal interest rates cannot be reduced further.
- However, central bank can make real interest rates negative by raising inflation expectations.
- Also, central bank can conduct open-market ops using other assets—like mortgages and corporate debt—thereby lowering rates on these kinds of loans. The Fed pursued this option in 2008–2009.

سیاست مالی و تقاضای کل

 Fiscal policy: the setting of the level of govt spending and taxation by govt policymakers

تنظیم سطح مخارج دولت و مالیات توسط سیاست گذاران دولتی.

- Expansionary fiscal policy
  - an increase in G and/or decrease in T
  - shifts AD right
- Contractionary fiscal policy
  - a decrease in G and/or increase in T
  - shifts AD left
- Fiscal policy has two effects on AD...

## 1. The Multiplier Effect

- If the govt buys \$20b of planes from Boeing, Boeing's revenue increases by \$20b.
- This is distributed to Boeing's workers (as wages) and owners (as profits or stock dividends).
- These people are also consumers and will spend a portion of the extra income.
- This extra consumption causes further increases in aggregate demand.

*Multiplier effect*: the additional shifts in AD that result when fiscal policy increases income and thereby increases consumer spending

### 1. The Multiplier Effect

A \$20b increase in *G*initially shifts AD
to the right by \$20b.
The increase in *Y* causes *C* to rise, which shifts
AD further to the right.



### Marginal Propensity to Consume

- How big is the multiplier effect?
   It depends on how much consumers respond to increases in income.
- Marginal propensity to consume (MPC): the fraction of extra income that households consume rather than save

E.g., if MPC = 0.8 and income rises \$100, *C* rises \$80.

# A Formula for the Multiplier

Notation:  $\Delta G$  is the change in G,  $\Delta Y$  and  $\Delta C$  are the ultimate changes in Y and C

Y = C + I + G + NX identity

 $\Delta Y = \Delta C + \Delta G$ 

*I* and *NX* do not change

 $\Delta Y = MPC \Delta Y + \Delta G$ 



because  $\Delta C = MPC \Delta Y$ 

solved for  $\Delta Y$ 

## A Formula for the Multiplier

The size of the multiplier depends on MPC.

E.g., if MPC = 0.5 multiplier = 2 if MPC = 0.75 multiplier = 4 if MPC = 0.9 multiplier = 10



A bigger MPC means changes in Y cause bigger changes in **C**.

#### Other Applications of the Multiplier Effect

- The multiplier effect:
   Each \$1 increase in G can generate more than a \$1 increase in agg demand.
- Also true for the other components of GDP.

Example: Suppose a recession overseas reduces demand for U.S. net exports by \$10b.

Initially, agg demand falls by \$10b.

The fall in Y causes C to fall, which further reduces agg demand and income.

# 2. The Crowding-Out Effect

- Fiscal policy has another effect on *AD* that works in the opposite direction.
- A fiscal expansion raises *r*,
   which reduces investment,
   which reduces the net increase in agg demand.
- So, the size of the AD shift may be smaller than the initial fiscal expansion.
- This is called the crowding-out effect.

### How the Crowding-Out Effect Works

A \$20b increase in **G** initially shifts AD right by \$20b



#### But higher Y increases MD and r, which reduces AD.

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## **Changes in Taxes**

- A tax cut increases households' take-home pay.
- Households respond by spending a portion of this extra income, shifting AD to the right.
- The size of the shift is affected by the multiplier and crowding-out effects.
- Another factor: whether households perceive the tax cut to be temporary or permanent.
  - A permanent tax cut causes a bigger increase in *C*-and a bigger shift in the *AD* curve—than a temporary tax cut.

ACTIVE LEARNING **3** Fiscal policy effects

The economy is in recession. Shifting the *AD* curve rightward by \$200b would end the recession.

- A. If MPC = .8 and there is no crowding out, how much should Congress increase G to end the recession?
- **B.** If there <u>is</u> crowding out, will Congress need to increase *G* more or less than this amount?

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#### ACTIVE LEARNING 3 Answers

The economy is in recession. Shifting the *AD* curve rightward by \$200b would end the recession.

A. If MPC = .8 and there is no crowding out, how much should Congress increase G to end the recession?

Multiplier = 1/(1 - .8) = 5

Increase G by \$40b to shift agg demand by  $5 \ge 40b = 200b$ .

#### ACTIVE LEARNING 3 Answers

The economy is in recession. Shifting the *AD* curve rightward by \$200b would end the recession.

B. If there is crowding out, will Congress need to increase G more or less than this amount?
Crowding out reduces the impact of G on AD.
To offset this, Congress should increase G by a larger amount.

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# Fiscal Policy and Aggregate Supply

- Most economists believe the short-run effects of fiscal policy mainly work through agg demand.
- But fiscal policy might also affect agg supply.
- A cut in the tax rate gives workers incentive to work more, so it might increase the quantity of g&s supplied and shift AS to the right.
- People who believe this effect is large are called "Supply-siders."

# Fiscal Policy and Aggregate Supply

- Govt purchases might affect agg supply. Example:
  - Govt increases spending on roads.
  - Better roads may increase business productivity, which increases the quantity of g&s supplied, shifts AS to the right.
- This effect is probably more relevant in the long run: it takes time to build the new roads and put them into use.

# Using Policy to Stabilize the Economy

- Since the Employment Act of 1946, economic stabilization has been a goal of U.S. policy.
- Economists debate how active a role the govt should take to stabilize the economy.

### The Case for Active Stabilization Policy

- Keynes: "Animal spirits" cause waves of pessimism and optimism among households and firms, leading to shifts in aggregate demand and fluctuations in output and employment.
- Also, other factors cause fluctuations, e.g.,
  - booms and recessions abroad
  - stock market booms and crashes
- If policymakers do nothing, these fluctuations are destabilizing to businesses, workers, consumers.

### The Case for Active Stabilization Policy

- Proponents of active stabilization policy believe the govt should use policy to reduce these fluctuations:
  - When GDP falls below its natural rate, use expansionary monetary or fiscal policy to prevent or reduce a recession.
  - When GDP rises above its natural rate, use contractionary policy to prevent or reduce an inflationary boom.

#### Keynesians in the White House

1961: John F Kennedy pushed for a tax cut to stimulate agg demand. Several of his economic advisors were followers of Keynes.





2009:

Barack Obama pushed for spending increases and tax cuts to increase agg demand in the face of a deep recession.

#### The Case Against Active Stabilization Policy

- Monetary policy affects economy with a long lag:
  - Firms make investment plans in advance,
     so *I* takes time to respond to changes in *r*.
  - Most economists believe it takes at least
     6 months for mon policy to affect output and employment.
- Fiscal policy also works with a long lag:
  - Changes in G and T require acts of Congress.
  - The legislative process can take months or years.

#### The Case Against Active Stabilization Policy

- Due to these long lags, critics of active policy argue that such policies may destabilize the economy rather than help it:
  - By the time the policies affect agg demand, the economy's condition may have changed.
- These critics contend that policymakers should focus on long-run goals like economic growth and low inflation.

## Automatic Stabilizers

#### Automatic stabilizers:

changes in fiscal policy that stimulate agg demand when economy goes into recession, without policymakers having to take any deliberate action

# Automatic Stabilizers: Examples

- The tax system
  - In recession, taxes fall automatically, which stimulates agg demand.
- Govt spending
  - In recession, more people apply for public assistance (welfare, unemployment insurance).
  - Govt spending on these programs automatically rises, which stimulates agg demand.

# CONCLUSION

- Policymakers need to consider all the effects of their actions. For example,
  - When Congress cuts taxes, it should consider the short-run effects on agg demand and employment, and the long-run effects on saving and growth.
  - When the Fed reduces the rate of money growth, it must take into account not only the long-run effects on inflation but the short-run effects on output and employment.

- In the theory of liquidity preference, the interest rate adjusts to balance the demand for money with the supply of money.
- The interest-rate effect helps explain why the aggregatedemand curve slopes downward: an increase in the price level raises money demand, which raises the interest rate, which reduces investment, which reduces the aggregate quantity of goods & services demanded.

- An increase in the money supply causes the interest rate to fall, which stimulates investment and shifts the aggregate demand curve rightward.
- Expansionary fiscal policy—a spending increase or tax cut—shifts aggregate demand to the right. Contractionary fiscal policy shifts aggregate demand to the left.

- When the government alters spending or taxes, the resulting shift in aggregate demand can be larger or smaller than the fiscal change:
  - The multiplier effect tends to amplify the effects of fiscal policy on aggregate demand.
  - The crowding-out effect tends to dampen the effects of fiscal policy on aggregate demand.

- Economists disagree about how actively policymakers should try to stabilize the economy.
- Some argue that the government should use fiscal and monetary policy to combat destabilizing fluctuations in output and employment.
- Others argue that policy will end up destabilizing the economy because policies work with long lags.